

GIULIANO CURI BABBINI

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Supply Chain Management Consulting Sr. Manager with 10 years of experience. Participated of the design and implementation of +30 projects mainly on consumer goods and agribusiness. Excellent communication and problem-solving skills applied to Supply Chain and Strategic matters such as Logistics, Planning, Sourcing, pricing and PMO.

EDUCATION

<u>University of Zaragoza, ZLC (MIT-Zaragoza International Logistics Program), Zaragoza, Spain</u> Master of Engineering in Logistics and Supply Chain Management (ZLOG)	Expected May 2019
<u>MIT Global SCALE Network, Cambridge, USA</u> Graduate Certificate in Logistics and Supply Chain Management	Expected May 2019
<u>FUNDAÇÃO GETULIO VARGAS (FGV), São Paulo, Brazil</u> Executive MBA	Jun 2014 – Dec 2016
<u>Mackenzie, Sao Paulo, Brazil</u> Bachelor's in business Administration	Feb 2005 – Dec 2009

WORK EXPERIENCE

<u>Accenture</u> , global consulting and technology company, Sao Paulo, Brazil Supply Chain Senior Manager	May 2008 – July 2018 Dec/2016 – Jul/2018
<ul style="list-style-type: none">• Integrated Business Planning for Consumer Goods: Led a 23 people team on a global Segmentation, Demand Planning and S&OP redesign project. SAP IBP tool also implemented in an agile format. As a solution architect and delivery lead, modelled and managed a U\$100 M/yr Business Case;• Digital Agriculture: Managed the value realization stream (use cases, process design and business case) of a Digital Agriculture Solution involving Drones, Satellites a Command Center and other emerging technologies. Increased field productivity and crop yield generated savings of U\$20M/yr.	
Supply Chain Manager	Sep/2014 – Nov/2016
<ul style="list-style-type: none">• New Transportation Model for Consumer Goods: managed 10 people for 15 months to rethink orders planning and delivering. Generated a 18% cost reduction in outbound freights trough a comprehensive strategic sourcing program and a TMS upgrade – elected project of the year by the client;• Pricing and Planning optimization for animal protein: Managed an optimization team working from US and Brazil to implement a new pricing optimization solution that impacted the sales & operation planning, the demand forecast method and the client segmentation logic, savings of USD90M/yr.	
Supply Chain Consultant, Analyst and Intern	May/2008 – Aug/2014
<ul style="list-style-type: none">• Six years in a highly competitive and environment supporting the delivery of innovative and transformational projects. During this period developed foundational skills such as Data Analysis, structured problem solving, goal-oriented thinking, and the ability to deal with diverse clients and teams.	

ADDITIONAL

- APICS - Certificate in Production and Inventory management (CPIM - BSCM, MPR, DSP)
- Native Portuguese, Fluent English (110 TOEFL score), Intermediate Spanish
- TASP: The Accenture Selling Platform
- 3 experiences on the Management Consulting University (Accenture Center for Professional Education in USA)
- Faculty for the Management Consulting Core Analyst School – 3 weeks teaching experience
- Brazilian nationality