

Shantanu Patil

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Supply Chain Professional with experience in global operations and SC process improvement for automotive and manufacturing industries. Expertise in data analytics, forecasting, effective communication and project management

EDUCATION

MIT Global SCALE Network, Cambridge, USA	Expected May 2019
Graduate Certificate in Logistics and Supply Chain Management	
University of Zaragoza, ZLC (MIT-Zaragoza International Logistics Program), Zaragoza, Spain	Expected May 2019
Master of Engineering in Logistics and Supply Chain Management (ZLOGb)	
Pune University, Pune, India	July 2009 – May 2011
MBA (Marketing)	
Bachelor of Engineering (Computer Science)	Aug 2004 – May 2009

WORK EXPERIENCE

Hyster-Yale Group - (Global Lift Trucks Manufacturer - Fortune 1000), Pune, India Dec 2015 – Dec 2018

Supply Chain Category Intelligence Lead

- Ownership of process improvement projects across divisions to enhance the operations and cost savings
- Piloted a Hub & Spoke model for parts Distribution Center locations with estimated \$2 Million saving
- Developed Total Landed Cost monitor for aftermarket sourcing with expected savings of \$500K y-o-y
- Reduced demand forecast MAPE by 10% for aftermarket parts by optimizing coordination between key departments. Reducing overall inventory by 5% on an average
- Responsible for data analytics execution – right from problem analysis to solution generation for complete SC
- Youngest in-house participant in a cross-functional team leading supply chain digital transformation
- Leading team of 8 to manage process improvement initiatives with target of generating \$500k saving yearly
- Served as aide-de-camp to the leadership in their strategic planning initiatives and coordinated strategy workshops for mid-term planning
- Piloted Salesforce CRM integration into existing order management systems. Formulated demand forecasting and customer segmentation technique into the new system with estimated increase in service level by 5-10%

Beroe Inc. – (Procurement Management consulting firm), Chennai, India Jan 2014 – Dec 2015

Senior Analyst

- Consulted world's second largest brewing and beverages company for their procurement intelligence
 - Devised a global IT Services procurement strategy with outsourcing, SLA & KPIs, engagement analysis
 - Developed Total Cost of Ownership for Lease Vs. Buy analysis of logistics in Tanzania market, saved \$90K
- Led team of 4 people for opportunity analysis project of an European medical devices company devising a procurement strategy by realigning in-bound logistics and vendor consolidation with estimated \$1 Million savings
- Facilitated inventory optimization by rationalizing & categorizing SKUs to achieve higher inventory turnover

MarketsandMarkets Pvt.Ltd. – (India's largest market research firm), Pune, India Sept 2012 – Dec 2013

Research Analyst

- Authored complete market research for Fortune clients to provide market overview on supply and demand
 - Successfully achieved \$100k in revenue mark for research report on Global Precision Farming Market
 - Created comprehensive market insights with building forecasts, trend analysis, vendor evaluations
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ADDITIONAL

- **Nationality** - Indian | **Languages** - English (Native), Marathi (Native), Hindi (Fluent)
- Certifications - "Supply Chain Analytics & Digitization" by Confederation of Indian Industry (CII), Spanish level 1
- Software Skills: SQL, SAS, Visualization(Power BI, Tableau), Simulation tools, Machine Learning, MS Office
- Active member of "Paani Foundation" (water conservation NGO), Teaching unprivileged children through an NGO